

RETAIL MANAGEMENT 2019-2020

ASSOCIATE IN APPLIED SCIENCE - SCOTTSDALE COMMUNITY COLLEGE

ACADEMIC AND CAREER ADVISEMENT CENTER – 480-423-6539 – WWW.SCOTTSDALECC.EDU/ADMISSIONS/ADVISEMENT

Name _____ Advisor _____ Date _____

Business Department: Mark Barton, phone (480)-425-6913, office FOB-126 mark.barton@scottsdalecc.edu major code 3048

First Effective Term: FALL 2016	Dept./ Course	Course Title	Credit Hours	Grade	Comments
Required Courses: 24-27 Cr	ACC111 +ACC230 +ACC240	Choose one of the following three accounting sequences: Accounting Principles I (3) AND Uses of Accounting Information I (3) AND Uses of Accounting Information II (3) OR Accounting Principles I (3) AND Accounting Principles II (3) AND Managerial Accounting (3) OR Financial Accounting (3) AND Managerial Accounting (3)	6-9		
	ACC111 +ACC112 +ACC212				
	ACC211 +ACC212				
	BPC110 CIS105	Computer Usage and Applications (3) OR Survey of Computer Information Sys (3)	3		
	GBS110 MGT251	Human Relations Business/Industry (3) OR Human Relations in Business (3)	3		
	MGT101 MGT229	Techniques of Supervision (3) OR Management and Leadership I (3)	3		
	MGT179 MGT276	Utilizing the Human Resources Dept. (3) OR Personnel/Human Resources Mgmt. (3)	3		
	MKT268 MGT180	Merchandising (3) OR Retail Management (3)	3		
	MKT271	Principles of Marketing	3		
Restricted Electives Courses: 9-15 Cr		Students must complete additional nine (9) to fifteen (15) credits from GBS, MGT and/or MKT prefixed courses (except courses used to satisfy Required Courses area nor excluded below) to complete a minimum of 61 total program credits. Must include at least one MKT course.			
	GBS+++++	Any GBS General Business course(s)	0-12		
	MGT+++++	Any MGT Management course(s) except MGT180	0-12		
	MKT+++++	Any MKT Marketing course(s) except MKT268	3-15		
General Education Requirements: 22-27 Credits		Core: 12-17 Credits			
First-Year Composition	+ENG101 +ENG107 +ENG102 +ENG108 +ENG111	First-Year Composition (3) OR First-Year Composition for ESL (3) AND First-Year Composition (3) OR First-Year Composition for ESL (3) OR Technical and Professional Writing (3) <i>Note: ENG102 OR ENG108 recommended for students pursuing a bachelors degree at an Arizona university.</i>	6		
Oral Communication	COM100	Introduction to Human Communication	3		
Critical Reading	+CRE101	College Critical Reading & Critical Thinking (3) OR equivalent as indicated by assessment	0-3		
Mathematics		Any approved general education course from the Mathematics area.	3-5		
		Distribution: 10 Credits			
Humanities, Arts and Design		Approved course in Humanities/Arts/Design area.	3		
Social/Behavioral Sciences	SBU200	Society and Business	3		
Natural Sciences		Approved course in Natural Sciences area.	4		
		Total Credits	61-63		

+Course has a prerequisite.

Grade of C or better required for all courses in this AAS in Retail Management.

Revised 4-2019

AAS Retail Management Degree Progression Plan

The following is a list of semester classes for the smoothest path towards successfully completing the degree. Some changes or restrictions may apply. Any developmental course requirements should be completed prior to starting the courses listed below as they may be required for enrollment in courses listed in the term sequence.

Semester	Course Title	Credit Hours	Comments
First Semester Courses			
ENG 101 or ENG107	First-Year Composition (3) OR First-Year Composition for ESL (3)	3	
BPC110 or CIS105	Computer Usage and Applications (3) OR Survey of Computer Information Systems (3)	3	
MAT112 or Higher	Mathematical Concepts and Applications	3-5	Any approved G.E. Mathematics course.
GBS110 or MGT251	Human Relations Business/Industry (3) OR Human Relations in Business (3)	3	
MKT271	Principles of Marketing	3	
Second Semester Courses			
ACC111 or ACC211	Accounting Principles I (3) OR Financial Accounting (3)	3	
CRE101	College Critical Reading & Critical Thinking (3) OR "exempt" on placement test	0-3	
MGT101 or MGT229	Techniques of Supervision (3) OR Management and Leadership I (3)	3	
MGT179 or MGT276	Utilizing Human Resources Department (3) OR Personnel/Human Resources Management (3)	3	
COM100	Introduction to Communication	3	
Restricted Electives		3	Consult with a Department Advisor
Third Semester Courses			
ACC230 or ACC112 or ACC212	Uses of Accounting Information I (3) OR Accounting Principles II (3) OR Managerial Accounting (3)	3	
ENG102 or ENG108 or ENG111	First-Year Composition (3) OR First-Year Composition for ESL (3) OR Technical and Professional Writing (3)	3	
MKT268 or MGT180	Merchandising (3) OR Retail Management (3)	3	
SBU200	Society and Business	3	Satisfies G.E. Social-Behavioral Science requirement.
Restricted Electives		6	Consult with a Department Advisor
Fourth Semester Courses			
ACC240 or ACC212	Uses of Accounting Information II (3) Managerial Accounting (3)	3	
Restricted Electives		0-6	Consult with a Department Advisor
Natural Sciences		4	Any approved G.E. Natural Sciences course.
Humanities, Arts and Design		3	Any approved G.E. Humanities, Arts and Design course.

Log in to your Student Center at my.maricopa.edu to view your online Degree Progress Report.